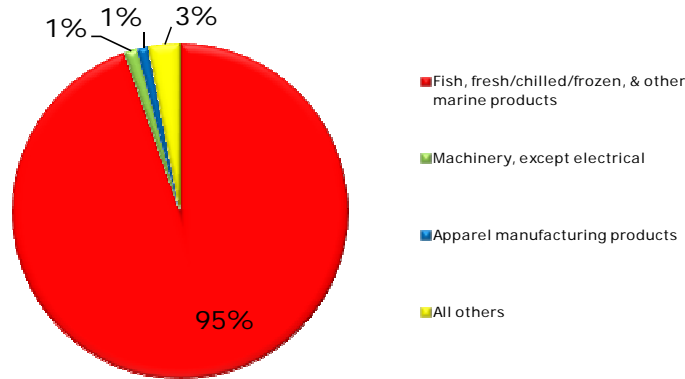


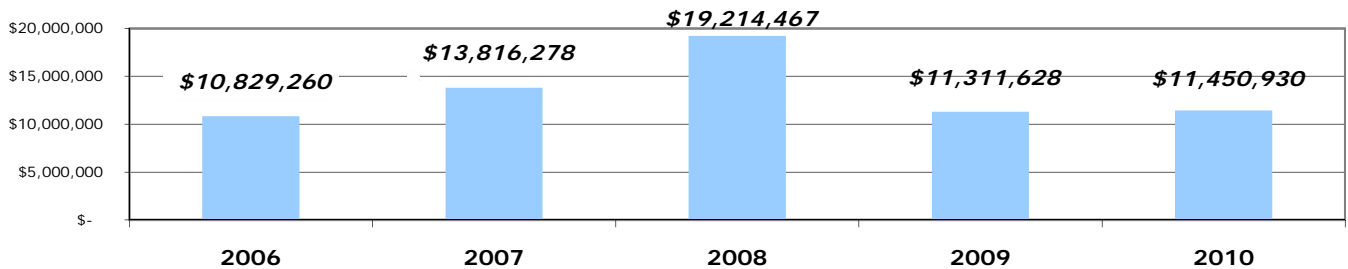
Alaska and the Russian Market

Top Merchandise Exports to Russia

Percent of Total Exports to Russia in January-September 2011¹



Alaska's Annual Exports to Russia, 2006-2010



In January-September 2011, Alaska's exports to Russia totaled more than \$12 million, representing growth of 23% over the same period in 2010.

Success Stories of Alaska Companies Active in the Russian Market



The Boeing Company, which spent more than \$4.4 million on goods and services from 63 Alaskan suppliers and vendors in 2010, sees a strong market in Russia for passenger and freighter aircraft. Over the next 20 years, Boeing forecasts that Russia and the CIS will require roughly 1,080 new planes valued at approximately \$110 billion. In the past 5 years, Russian airlines have purchased Boeing aircraft valued at \$11.5 billion at catalog prices, including twenty-two 787s and eight 777s sold to Aeroflot; five 747-8 Freighters sold to Volga-Dnepr; and fifty 737s sold to Russian Technologies.²



Russia is a growing market for Alaskan seafood exports. **Silver Bay Seafoods**, which operates three processing plants in Alaska and employs 225 workers at its Sitka headquarters³, exported nearly \$1 million worth of fish, fish livers and scallops to Russia in 2010.⁴

Other Companies with a Presence in Alaska that Export to and/or Do Business with Russia

3M Company
 BP America, Inc.
 Cameron International Corporation
 CH2M Hill
 Chevron Corporation

Cummins, Inc.
 The Dow Chemical Company
 ExxonMobil Corporation
 Lynden Incorporated
 Marathon Oil Corporation

¹ Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.

² The Boeing Company.

³ Silver Bay Seafoods, Sawmill Cove Industrial Park Website, <http://www.sawmillcove.com/Tenants/silverbay.html> (accessed January 4, 2012).

⁴ Alaska, Trade Supports Jobs Website, U.S. Chamber of Commerce, <http://www.tradesupportsjobs.com/state/alaska> (accessed January 4, 2012).