Coalition for U.S.-Russia Trade

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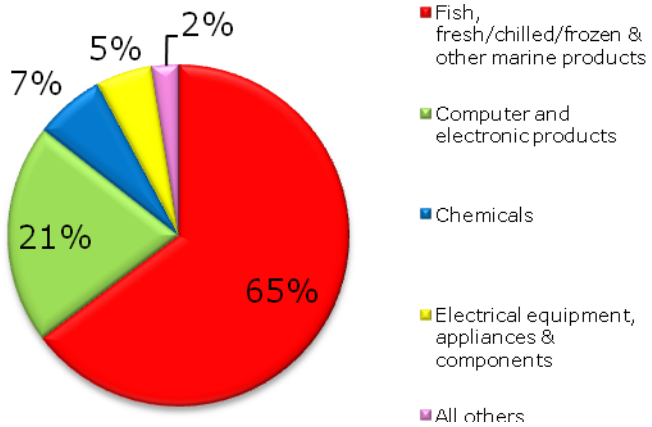
Maine and the Russian Market

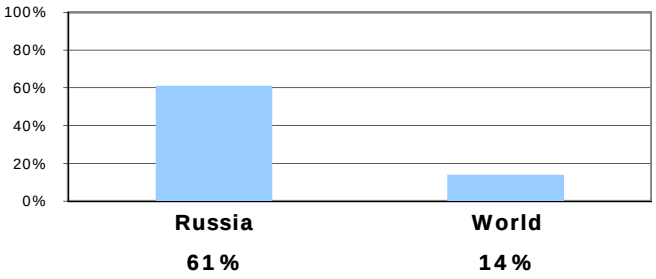
Top Merchandise Exports to Russia

Percent of Total Exports to Russia in 2010[1]



Maine's exports to Russia have grown faster than the state's exports to the world

Between 2007 and 2010, Maine's exports to Russia grew by 61%, while its exports to the world grew by only 14%



Russia's WTO accession will increase opportunities for Maine's exporters

Fish and marine products: The Russian market offers opportunities for U.S. firms and farmers seeking to export crops and value-added food products. In acceding to the WTO, **Russia will be obligated to bind its agricultural tariffs[2] and abide by science-based sanitary and phytosanitary (SPS) standards**, adding more predictability to the trading relationship and opening export opportunities for food producers.

Computer and electronic products: Russia's personal computer market and software market are projected to **more than double in size** between 2010 and 2015, with sales of PCs expected to rise from $7 billion in 2010 to $15 billion in 2015 and software sales projected to grow from $3 billion in 2010 to more than $6 billion by 2015.[3] Between 2007 and 2010, Maine's exports to Russia of computer and electronic products **grew 368%. As part of its WTO commitments, Russia will permit IT imports to enter the country duty-free.[4]**

Chemicals: The Russian market for chemicals is valued at **$32 billion**, but domestic producers fulfill only half of the market demand[5], creating opportunities for U.S. chemical exporters to supply key industries in Russia. Maine's chemical exports to Russia **grew nearly 1,400%** between 2007 and 2010. **Russia will bind tariffs on chemical products along the processing chain at 5.5% and 6.5% upon accession to the WTO**.[6]

Companies with a Presence in Maine that Do Business with Russia

The Boeing Company
Cummins, Inc.
Ernst & Young
General Electric Company
International Paper Company
Oak Island Inc.
Procter & Gamble Co.

[1] Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.
[2] "Results of Bilateral Negotiations on Russia's Accession to the World Trade Organization (WTO): Agricultural Goods Market Access," Office of the U.S. Trade Representative, November 19, 2006.
[3] "Russia Consumer Electronics Report Q2 2010," Business Monitor International, http://www.companiesandmarkets.com/Summary-Market-Report/russia-consumer-electronics-report-q2-2010-278893.asp, March 17, 2010; "Russia Information Technology Report Q1 2011," companiesandmarkets.com, http://www.pr-inside.com/russia-information-technology-report-q-r2385265.htm, January 31, 2011.
[4] "Non-Agricultural Goods Market Access," Office of the U.S. Trade Representative, November 19, 2006.
[5] *Doing Business in Russia: 2010 Country Commercial Guide for U.S. Companies*, U.S. Commercial Service and U.S. Department of State, 2010.
[6] "Results of Bilateral Negotiations on Russia's Accession to the World Trade Organization (WTO): Non-Agricultural Goods Market Access," Office of the U.S. Trade Representative, November 19, 2006.

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