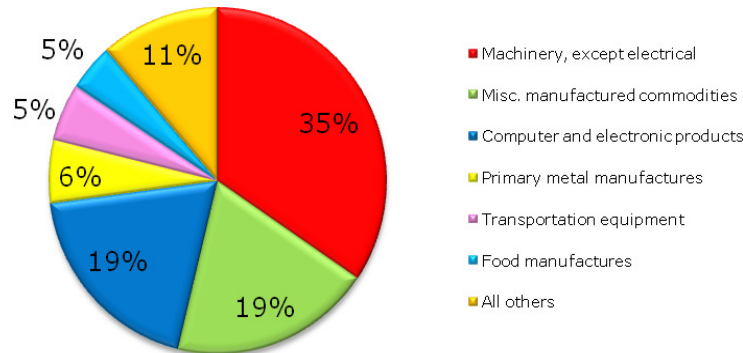


Minnesota and the Russian Market

Top Merchandise Exports to Russia

Percent of Total Exports to Russia in January-September 2011

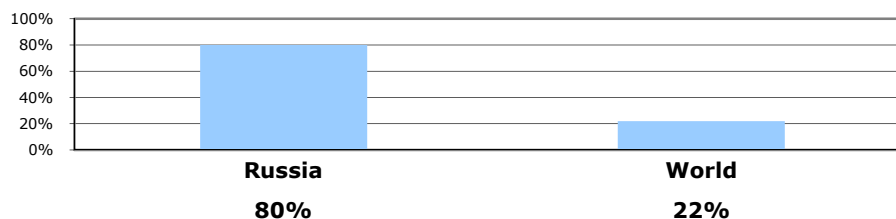


Exports to Russia in US\$ Thousands¹

Product	2007	2008	2009	2010	Jan-Sep 2010	Jan-Sep 2011
Total	218,076	68,831	37,390	67,185	49,049	49,201
Machinery, except electrical	28,247	12,093	8,532	19,346	11,328	16,963
Misc. manufactured commodities	15,086	15,844	9,890	13,201	10,446	9,504
Computer and electronic products	9,448	6,337	4,829	10,758	7,320	9,414
Primary metal manufactures	112	39	0	1,536	1,383	2,904
Transportation equipment	144,075	5,010	1,401	1,115	820	2,640
Food manufactures	7,027	13,807	5,010	15,299	14,948	2,167
All others	14,082	15,702	7,729	5,931	2,805	5,608

Minnesota's exports to Russia have grown faster than the state's exports to the world

In 2010, Minnesota's exports to Russia grew 80% over the previous year's total, while its exports to the world grew only 22%

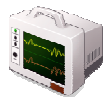


¹ Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.

Success Stories of Minnesota Companies Active in the Russian Market



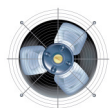
Cargill, Inc., which has been active in the Russian market for 30 years, exports meat products to Russia from several facilities in the U.S. Since 1991, the company has complemented its U.S. operations with more than \$700 million worth of investments in its activities in the Russian agricultural market.²



Active in the Russian market since the 1990s, Minneapolis-based **Medtronic, Inc.** provides doctors and patients in Russia with high-quality medical technologies used in heart, brain and spine surgeries as well as the treatment of cardiac diseases and diabetes.³



With locations in New Hope and Wayzata, **Miva LLC** exported nearly \$1.7 million worth of excavators, road tractors, mining equipment, and machinery parts to Russia in 2010.⁴



Weather-Rite LLC, a Minneapolis-based manufacturer of industrial and commercial heating, ventilation and air conditioning equipment, exported more than \$2.3 million worth of equipment parts to Russia in 2010.⁵

Other Companies with a Presence in Minnesota that Export to and/or Do Business with Russia

3M Company
AGCO Corporation
Air Products and Chemicals, Inc.
Archer Daniels Midland Company
The Black & Decker Corporation
Black & Veatch Corporation
The Boeing Company
Case New Holland
Caterpillar, Inc.
CH2M Hill
Citigroup, Inc.
Cummins, Inc.
Deere & Company
Deloitte
DuPont
Ecolab
Ernst & Young
Ford Motor Company
Galvics Corporation

General Equipment Company
General Mills, Inc.
General Motors Company
Globerunners, Inc.
HighJump Software Inc.
ID Fabrika
Intel Corporation
International Paper Company
John Florhaug and Associates
Microsoft Corporation
Milltronics Manufacturing Company
PIX Line
Radisson Hotels
Ram Agro Holding LLC
Red Wing Shoe Company, Inc.
RDO Equipment Co.
The Scoular Company
T&M Marine
TRW Automotive Inc.

² "Cargill in Russia," Cargill, Incorporated Website, <http://www.cargill.ru/russia/en/home/about/index.jsp>, (accessed January 20, 2011).

³ "Medtronic в Российской Федерации," Medtronic, Inc. Website, <http://www.medtronic.ru/about-medtronic/medtronic/index.htm>, (accessed February 14, 2011).

⁴ "Minnesota," Trade Supports Jobs Website, U.S. Chamber of Commerce, <http://www.tradesupportsjobs.com/state/minnesota>, (accessed December 13, 2011).

⁵ *Ibid.*