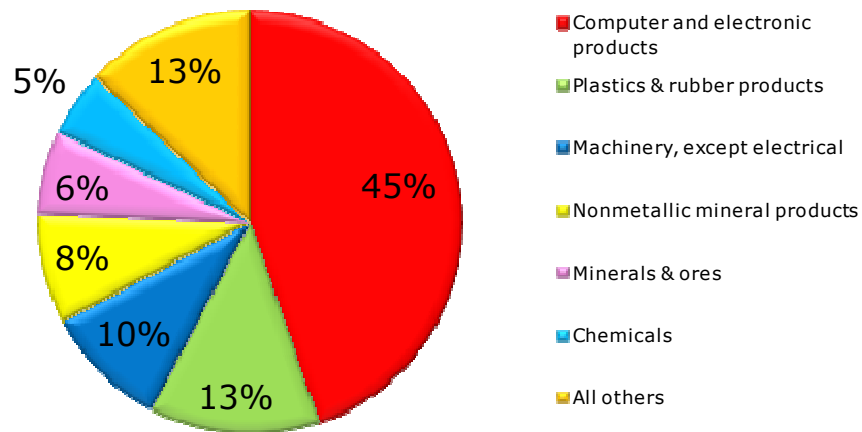


Nevada and the Russian Market

Top Merchandise Exports to Russia

Percent of Total Exports to Russia in January-September 2011



Nevada's top exports to Russia are on the rise

Exports to Russia in US\$ Thousands¹

Product	2007	2008	2009	2010
Total	75,184	9,983	7,514	12,361
Computer and electronic products	1,565	3,404	3,084	4,716
Plastics & rubber products	209	191	0	1,705
Machinery, except electrical	804	72	897	930
Nonmetallic mineral products	150	0	735	912
Minerals & ores	2,255	2,820	561	1,002
Chemicals	726	2,003	1,502	1,893
All others	69,474	1,495	735	1,205

Jan-Sep 2010	Jan-Sep 2011	% Change 2010 YTD-2011 YTD
10,535	12,829	22%
3,796	5,739	51%
1,702	1,669	-2%
794	1,220	54%
697	1,077	55%
885	811	-8%
1,679	655	-61%
981	1,658	69%

¹ Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.

Success Stories of Nevada Companies Active in the Russian Market



The Boeing Company, which spent more than \$19 million on goods and services from 87 Nevada suppliers and vendors in 2010, sees a strong market in Russia for passenger and freighter aircraft. Over the next 20 years, Boeing forecasts that Russia and the CIS will require roughly 1,080 new planes valued at approximately \$110 billion. In the past 5 years, Russian airlines have purchased Boeing aircraft valued at \$11.5 billion at catalog prices, including twenty-two 787s and eight 777s sold to Aeroflot; five 747-8 Freighters sold to Volga-Dnepr; and fifty 737s sold to Russian Technologies.²



EP Minerals, headquartered in Reno, is a supplier of diatomaceous earth products used in products like filtration systems, coatings, plastics, absorbents, and insecticides.³ In 2010, the company exported nearly \$848,000 worth of diatomite to customers in the Russian market.⁴



Red Mountain Energy Corporation provides oil and gas companies in Russia with integrated engineering services, including design, fabrication and equipment supply, project management, supervision, start-up and commissioning services.⁵ In 2010, the company's facility in Henderson, Nevada, exported nearly \$580,000 worth of air pumps and gas compressors to Russia.⁶

Companies with a Presence in Nevada that Export to and/or Do Business with Russia

Air Products and Chemicals, Inc.
All Flags International
The Black & Decker Corporation
Black & Veatch Corporation
Cameron International Corporation
Capital Group Companies
CH2M Hill
Chevron Corporation
Citigroup Inc.
Cummins, Inc.
Deere & Company

Deloitte
Ernst & Young
General Motors Company
Greenberg Traurig, LLP
May Manufacturing
MERCO International Ltd.
Microsoft Corporation
Pacific Seafood Group
PricewaterhouseCoopers
Qualcomm Inc.

² The Boeing Company.

³ EP Minerals Website, <http://www.epminerals.com/>, (accessed January 18, 2012).

⁴ "Nevada," Trade Supports Jobs Website, U.S. Chamber of Commerce, <http://www.tradesupportsjobs.com/state/nevada>, (accessed January 18, 2012).

⁵ "Overview," Red Mountain Energy Corporation Website, <http://www.redmn.ru/en/overview/>, (accessed January 18, 2012).

⁶ "Nevada," Trade Supports Jobs Website, U.S. Chamber of Commerce, <http://www.tradesupportsjobs.com/state/nevada>, (accessed January 18, 2012).