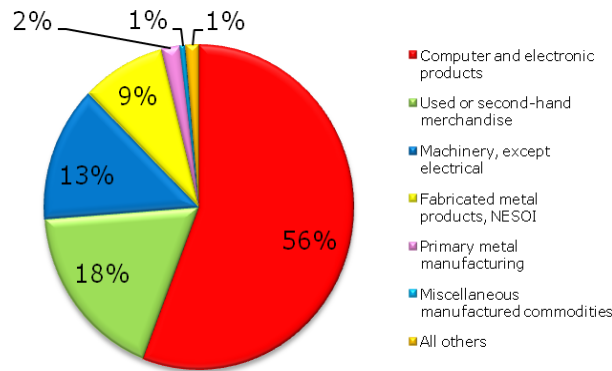


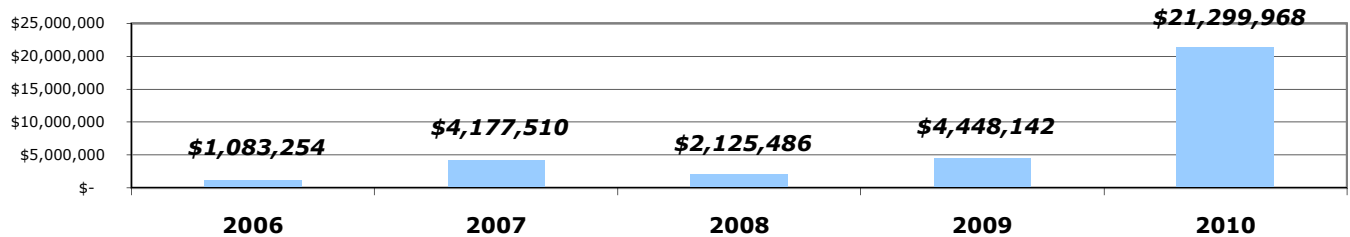
# New Mexico and the Russian Market

## Top Merchandise Exports to Russia

Percent of Total Exports to Russia in January-September 2011



## New Mexico's Annual Exports to Russia, 2006-2010<sup>1</sup>



New Mexico's exports to Russia have increased significantly over the past five years, showing strong growth in key categories such as computer products, machinery, and metal manufactures

## Success Stories of New Mexico Businesses Active in the Russian Market



**The Boeing Company**, which spent more than \$207 million on goods and services from 90 New Mexico suppliers and vendors in 2010, sees a strong market in Russia for passenger and freighter aircraft. Over the next 20 years, Boeing forecasts that Russia and the CIS will require roughly 1,080 new planes valued at approximately \$110 billion.<sup>2</sup>



**Chevron Corporation**, which employs New Mexico workers at its coal mine in McKinley and its molybdenum mine in Questa, has a strong presence in the Russian energy sector. Chevron's global energy business includes significant investment in Russia through the Caspian Pipeline Consortium (CPC). A \$5.4 billion project to double CPC pipeline capacity to 1.4 million barrels a day was approved in late 2010 and includes utilization of U.S. manpower (direct and contracted) and technologies.

## Companies with a Presence in New Mexico that Export to and/or Do Business with Russia

Air Products and Chemicals, Inc.  
 BP America, Inc.  
 Cameron International Corporation  
 CH2M Hill  
 ConocoPhillips Company  
 Cummins, Inc.  
 Eclipse Aerospace, Inc.

General Electric Company  
 General Motors Company  
 Intel Corporation  
 KPMG International  
 Motorola Solutions  
 TCI Medical, Inc.  
 Wood Group ESP

<sup>1</sup> Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.  
<sup>2</sup> The Boeing Company.