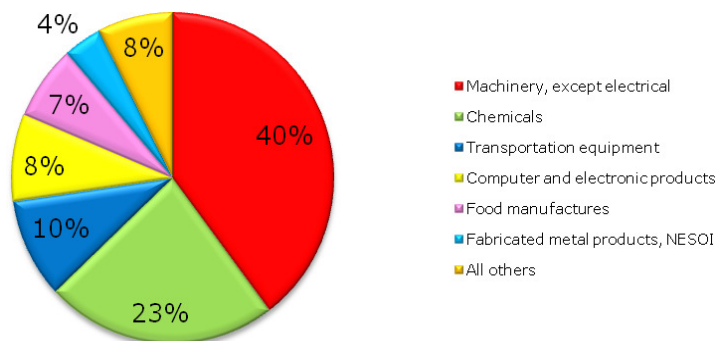


Texas and the Russian Market

Top Merchandise Exports to Russia

Percent of Total Exports to Russia in January-September 2011



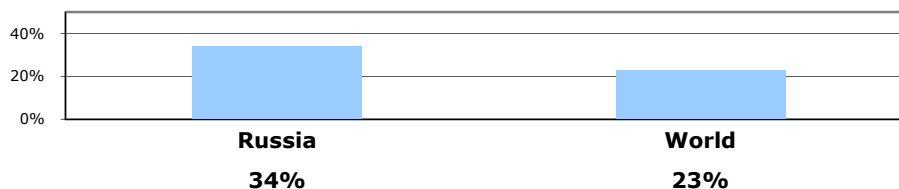
Texas' top exports to Russia are on the rise

Exports in US\$ Thousands¹

Product	2007	2008	2009	2010	Jan-Sep 2010	Jan-Sep 2011	% Change 2010 YTD-2011 YTD
Total	1,177,181	1,651,628	962,637	1,228,998	892,958	1,196,128	34%
Machinery, except electrical	655,888	750,988	473,929	552,936	410,792	475,125	16%
Chemicals	121,226	217,120	137,635	289,763	197,382	278,570	41%
Transportation equipment	158,960	242,419	37,204	59,380	41,723	116,468	179%
Computer and electronic products	90,215	141,359	83,527	108,595	86,302	101,687	18%
Food manufactures	24,686	71,127	46,301	70,329	54,537	87,905	61%
Fabricated metal products, NESOI	21,681	32,486	77,254	44,864	28,328	46,222	63%
All others	104,525	196,130	106,785	103,130	73,893	90,151	22%

Texas is the top exporter to Russia among U.S. states, and its exports to Russia have grown faster than its exports to the world

In the first nine months of 2011, Texas' exports to Russia grew 34% over the same period in 2010, while its exports to the world grew 23%



¹ Source for State Export Data: Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.

Success Stories of Texas Companies Active in the Russian Market



Atlas Copco Drilling Solutions, based in Garland, Texas, exported more than \$4.1 million worth of heavy drilling equipment to customers in the Russian energy sector in 2010.²



TNK-BP, Russia's third-largest oil company, has contracted Texas-based firms such as **Baker Hughes** and **Cameron International** to provide equipment, technology and services for the company's energy projects in Russia.³



ExxonMobil Corporation has partnered with Rosneft, Russia's largest oil company, to develop oil resources in the Arctic, the Black Sea and Siberia.⁴ ExxonMobil also leads the development of the Sakhalin-1 oil and gas field project in Russia's Far East, where the company has employed its proprietary drilling technology to safely drill to record depths and optimize the project's output.⁵



Irving, Texas-based **Fluor Corporation** has provided engineering, procurement, and construction management for ExxonMobil's Sakhalin-1 operations. Moreover, in 2010, Fluor exported nearly \$67 million worth of mining equipment to Russia from its facility in Sugar Land, Texas.



Freescale Semiconductor Inc., a leading provider of embedded processing solutions based in an Austin, Texas, has partnered with Russian small business KINTECH to design software for use in microelectronics, environmental, combustion, chemical and petrochemical applications.⁶

Other Companies with a Presence in Texas that Export to and/or Do Business with Russia

3M Company
Abamedia, L.P.
Air Products and Chemicals, Inc.
Alcoa, Inc.
American Airlines
Atlantic Ro-Ro Carriers, Inc.
Baker & McKenzie
Baker Botts LLP
Bentley Systems, Incorporated
BJ Chemical Services
Black & Veatch Corporation
The Boeing Company
Butler Tech International LLC
Capital Equipment and Technology Corporation
Capital Group Companies
CARBO Ceramics
Cargill, Inc.
Caterpillar, Inc.
CB&I Lummus
Celanese Acetate LLC
Challenger International Inc.
Champion Technologies
Chemguard
Chevron Corporation
Choice Trailer Manufacturing
Cisco Systems, Inc.
Citigroup Inc.
Clover Global Solutions, L.P.
Columbia Oilfield Supply, Inc.
Concrete Iron, Inc.
ConocoPhillips Company

Crescent Line
Cummins, Inc.
Deere & Company
DeGolyer and MacNaughton
Dell Inc.
Deloitte
Derrick Equipment Company
Direct Mail Partners, Inc.
Dixon Valve and Coupling Co.
The Dow Chemical Company
DuPont
Econological Services
Ernst & Young
EXTERRAN Energy Solutions
FedEx Corporation
Fleur De Lis Worldwide, LLC
Flowserve Corporation
FMC Technologies, Inc.
General Electric Company
General Motors Company
Generon IGS, Inc.
Global Tubing, LLC
Google, Inc.
Guardian Industries Corporation
Gulf Interstate Engineering Co.
Gulfstream Aerospace Corp.
Halliburton International Inc.
Hensley Industries, Inc.
Hewlett-Packard Company
Hillwood International Energy
Hines International Inc.
Hughes Network Systems, LLC

IBE SMT Equipment
Intel Corporation
International Paper Company
Jet Infosystems
JMC Global
Kimberly-Clark Corporation
Koppers Inc.
KPMG International
Lincoln Property Company
Lone Star Film Society
M & J Valve
Marathon Oil Corporation
Mars, Inc.
Mary Kay, Inc.
MasterCard
Medtronic, Inc.
Merrill Lynch & Co., Inc.
M-I SWACO
Microsoft Corporation
Mogas Industries, Inc.
Moncrief Oil Company
Nabors Drilling International Ltd.
Nashtec, LP
National Oilwell Varco
Orbis Engineering Field Services
Oxyde Chemicals
Pace Global Energy Services, LLC
Parker Drilling Company
Parker Stratoflex Products
PetrEX International
PetroTel Inc.
PFC Energy

Pipeline Machinery
Polygon Aerospace Inc.
Procter & Gamble Co.
Qualcomm Inc.
Rags for Less
Raytheon Company
RDO Equipment Co.
RE Transportation, Inc.
ReedHycalog L.P.
Research in Motion
Rexa, LLC
Russian Chamber of Commerce of Texas
Ryder Scott Co. LP
Schlumberger Limited
Sealed Air Corporation
Sherwin Alumina
SPE Rigco, Inc.
TapcoEnpro International
Team Ocean Services, Inc.
Tenaris Coiled Tubes, LLC
Textron Inc.
TMK North America, Inc.
TPG Capital
Transafe International, Ltd.
Triton Overseas Transport, Inc.
TRW Automotive Inc.
Vinson & Elkins LLP
VMware, Inc.
Warren Industrial Lubricants
Weatherford
Wood Group ESP

² "Texas," Trade Supports Jobs Website, U.S. Chamber of Commerce, <http://www.tradesupportsjobs.com/state/texas>, (accessed November 29, 2011).

³ "Pumping Up BP," *BusinessWeek*, February 24, 2003; "Review: TNK-BP 2006 Contractors from USA," TNK-BP, June 2007.

⁴ "Rosneft and ExxonMobil to Join Forces for Development of Arctic and Black Sea Resources, Expand Technology Sharing and Implement Joint International Projects," ExxonMobil Press Release, August 30, 2011.

⁵ "Sakhalin-1 Project Drills World's Longest Extended-Reach Well," ExxonMobil Corporation Press Release, January 28, 2011.

⁶ "Success Stories of Commercial Partnerships in the Former Soviet Union," United States Industry Coalition, January 2011.